

CURRICULUM VITAE

Trevor L. Brown

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ADDRESS

John Glenn School of Public Affairs
The Ohio State University
350C Page Hall, 1810 College Road
Columbus, OH 43210
Phone: (614) 292-4533
Fax: (614) 292-2548
Email: brown.2296@osu.edu

EDUCATION

Ph.D. Public Policy and Political Science, Indiana University, 1999

B.A. Public Policy, Stanford University, 1993

ACADEMIC APPOINTMENTS

Pasqual Maragall Chair Visiting Professor, University of Barcelona, Department of Economic Policy, 2011-2012

Associate Professor, The Ohio State University, John Glenn School of Public Affairs, 2007-present

Assistant Professor, The Ohio State University, School of Public Policy and Management, 2001-2007

Visiting Assistant Professor, Indiana University, School of Public & Environmental Affairs, 1999-2001

PROFESSIONAL POSITIONS

Associate Director of Academic Affairs and Research, The Ohio State University, John Glenn School of Public Affairs, 2008-present

Associate Project Executive, Parliamentary Development Project, The Ohio State University/Indiana University/U.S. Agency for International Development, 2003-present.

U.S. Project Manager, Parliamentary Development Project, Indiana University/U.S. Agency for International Development, 1997-2001.

PUBLICATIONS

Peer Reviewed Journal Articles

Young Woon Kim and Trevor Brown. Forthcoming 2012. "The Importance of Contract Design," *Public Administration Review*.

Trevor Brown. 2010. "The Evolution of Public Sector Strategy," *Public Administration Review* 70(S1): S212-S214.

Irina Khmelko, Charles Wise, and Trevor Brown. 2010. "Committees and Legislative Strengthening: The Growing Influence of Committees in Ukraine's Policy-Making Process." *Journal of Legislative Studies* 16(1): 73-95.

Trevor Brown, Matt Potoski, and David Van Slyke. 2010. "Contracting for Complex Products." *Journal of Public Administration Research & Theory* 20(Supplement 1):i41-i58.

Trevor Brown. 2008. "The Dynamics of Government-to-Government Contracts." *Public Performance Management Review* 31(3):364-386.

Trevor Brown, Matt Potoski, and David Van Slyke. 2008. "Changing Modes of Service Delivery: How Past Choices Structure Future Choices." *Environment and Planning C: Government and Policy* 26(1): 127-143.

Trevor Brown, Matt Potoski, and David Van Slyke. 2007. "Trust and Contract Completeness in the Public Sector." *Local Government Studies* 33(4): 607-623.

Trevor Brown. 2007. "Coercion versus Choice: Citizen Evaluations of Public Service Quality across Methods of Consumption." *Public Administration Review* 67(3): 559-572.

Trevor Brown, Matt Potoski, and David Van Slyke. 2006. "Managing Public Service Contracts: Aligning Values, Institutions, and Markets." *Public Administration Review* 66 (3): 323-331

- Trevor Brown and Matt Potoski. 2006. "Contracting for Management: Assessing Management Capacity under Alternative Service Delivery Arrangements." *Journal of Policy Analysis and Management* 25(2): 323-346.
- Trevor Brown. 2005. "The Promise and Challenges of Geographic Program Performance Analysis." *Public Performance and Management Review* 29 (2): 164-190.
- Trevor Brown and Matt Potoski. 2005. "Transaction Costs and Contracting: The Practitioner Perspective." *Public Performance and Management Review* 28(3): 326-351.
- Trevor Brown and Matthew Potoski. 2004. "Managing the Public Service Market." *Public Administration Review* 64: 656-669.
- Trevor Brown and Matt Potoski. 2004. "Assessing the Management Costs of Delivering Services under Alternative Institutional Arrangements," *Journal of Public Procurement* 4: 375-396.
- Trevor Brown and Charles Wise. 2004. "Constitutional Courts and Legislative-Executive Relations," *Political Science Quarterly* 119: 143-169.
- Trevor Brown and Matt Potoski. 2003. "Transaction Costs and Institutional Explanations for Government Service Production Decisions." *Journal of Public Administration Research & Theory* 13: 441-468.
- Trevor Brown and Matt Potoski. 2003. "Managing Contract Performance: A Transaction Costs Approach," *Journal of Policy Analysis and Management* 20: 275-297.
- Trevor Brown and Matt Potoski. 2003. "Contract Management Capacity in Municipal and County Governments," *Public Administration Review* 63: 136-147.
- Trevor Brown. 2002. "Local Autonomy versus Central Control during Transition." *Environment and Planning C: Government and Policy* 20: 889-910.
- Charles Adams, Michael Bell and Trevor Brown. 2002. "Building Civic Infrastructure: Implementing Community Partnership Grant Programs in South Africa." *Public Administration and Development* 22: 293-302.
- Charles Wise, Vladimir Pigenko, and Trevor Brown. 2002. "Elite Attitudes and Democratic Stability," *Europe-Asia Studies* 54: 87-107.
- Trevor Brown. 2001. "Contracting Out by Local Governments in Transitioning Nations," *Administration and Society* 32: 728-755.
- Trevor Brown. 2001. "Local Economic Development and Local Taxation," *Urban Affairs Review* 36: 406-429.
- Trevor Brown. 2001. "Decentralization, Centralization and Subnational Government Capacity in Ukraine," *Policy & Management Review* 1: http://www.spaeef.com/PMR_PUB/index.html

Charles Wise and Trevor Brown. 1999. "Democratization and the Separation of Powers in Ukraine," *Communist and Post-Communist Studies* 32: 23-44.

Charles Wise and Trevor Brown. 1998. "The Consolidation of Democracy in Ukraine," *Democratization* 5: 116-137.

Charles Wise and Trevor Brown. 1996. "Laying the Foundation for the Institutionalization of Democratic Parliaments in the Newly Independent States," *The Journal of Legislative Studies* 2: 216-244.

Charles Wise and Trevor Brown. 1996. "The Internal Development of the Ukrainian Parliament," *Public Administration and Development* 16: 265-279.

Book Chapters

Trevor Brown, Matt Potoski, and David Van Slyke. 2009. "Accountability Challenges in Public Sector Contracting for Complex Products," in George Frederickson and Mel Dubnick (eds.), *Accountability in the Public Sector* (Dayton, Ohio: Kettering Press).

Trevor Brown, Yijia Jing, Bert Rockman and Eckhard Schröter. 2006. "Rolling Back the State? A Tale of Privatization in the United States and Germany," in David Eaton (ed.), *The End of Sovereignty? A Transatlantic Perspective*, Transatlantic Public Policy Series vol 2 (Munster, Germany: LIT Verlag)

Bert Rockman and Trevor Brown. 2004. "New Economy, New Institutions, Old Problems for Democracy," in Ederhard Bohne, Charles F. Bonser, and Kenneth M. Spencer (eds.), *Transatlantic Perspectives on Liberalization and Democratic Governance* (New Brunswick, CT: Transaction Publishers), 190-206.

Charles Wise and Trevor Brown. 1999. "When Governments Disagree: A Comparative Analysis of Conflict Resolution Mechanisms in Intergovernmental Relations in Three Nations," in *The Challenge of New Governance in the 21st Century: Achieving Effective Central-Local Relations* (Tokyo, Japan: National Institute for Research Advancement).

Other Publications

Trevor Brown, Matthew Potoski, and David Van Slyke. 2008. "Simple and Complex Contracting," *PA Times* 31(7): 5.

Trevor Brown, Matt Potoski, and David Van Slyke. July/August 2008. "Managing Complex Contracts," *Administration Focus* 76(4): 50-51.

Charles Adams, Michael Bell and Trevor Brown. 2003. "Strengthening Civil Society in South Africa: The Community Partnership Grant Program." *Proceedings of the 95th Annual Conference on Taxation* (Washington, DC: National Tax Association).

Trevor Brown and Matthew Potoski. 2003. "Managing Local Government Service Delivery: Harnessing the Upside of Contracting," *Policy Currents* 12 (2): 4-8.

PROFESSIONAL REPORTS

Trevor Brown, Matthew Potoski, and David Van Slyke. 2010. *Improving Government Procurement: Lessons from the Coast Guard's Deepwater Program*. Acquisition Research Sponsored Report Series (Monterey, CA: Naval Postgraduate School).

Trevor Brown, Matthew Potoski, and David Van Slyke. 2010. *Contracted Versus Internal Assembly for Complex Products: From Deepwater to the Acquisition Directorate in the U.S. Coast Guard* (Washington DC: IBM Center for the Business of Government).

Trevor Brown, Sergio Fernandez, and Alex Heckman. 2010. *Report – States Buying Smarter: Lessons in Purchasing and Contracting from Minnesota and Virginia* (Washington DC: Pew Center on the States).

Trevor Brown, Sergio Fernandez, and Alex Heckman. 2010. *Issue Brief – States Buying Smarter: Lessons Learned from Minnesota and Virginia* (Washington DC: Pew Center on the States)

Trevor Brown, Matthew Potoski, and David Van Slyke. 2008. *The Challenge of Contracting for Large Complex Projects: A Case Study of the Coast Guard's Deepwater Program* (Washington DC: IBM Center for the Business of Government).

Charles Wise and Trevor Brown. 2007. *Strategic Assessment of the Present State of Public Administration Education and Training in Ukraine and Prospects for Launching a Capacity Building Institution for Public Officials*. Assessment report prepared for the Eurasia Foundation and the U.S. Agency for International Development.

Contributor. 2006. *Support for DCHA/DG Technical Leadership Agenda in Legislative Strengthening: Parliamentary Immunity*. Research report prepared for the U.S. Agency for International Development based on analysis of legislative immunity practices in a variety of transitioning nations.

Trevor Brown and Chris Detwiler. 2006. *Evaluation of the Ohio Leadership Forum*. Evaluation report prepared for West Wind Education Policy, Inc. based on analysis of leadership training program for district superintendents and Ohio Department of Education staffers.

Trevor Brown and Jennifer Evans-Cowley. 2003. *Citizen Satisfaction with Public Services in the Columbus Metropolitan Area*. Technical report prepared for Ohio municipal governments based on research funded by The Ohio State University Center for Urban and Regional Analysis.

Trevor Brown, Lewis Horner, Edward Malecki and Luksamee Jeawetchasil. 2002. *Report to the City of Columbus: 2002 Citizen Satisfaction Survey*. Technical report prepared for the City of Columbus on behalf of the Center for Survey Research, The Ohio State University.

Trevor Brown, Vladimir Pigenko, and Edward Rakhimkulov. 1999. *Comparative Survey Results of the 13th and 14th Convocation of the Verkhovna Rada*. Technical report prepared for the U.S. Agency for International Development, Ukraine mission.

Trevor Brown and Michael McGuire. 1997. *The Development of Local Self-Government in Ukraine*. Technical Report prepared for the U.S. Agency for International Development, Ukraine mission.

Michael McGuire and Trevor Brown. 1997. *Training and Capacity Assessment of Local Self-Government Councils in Ukraine*. Technical Report prepared for the U.S. Agency for International Development, Ukraine mission.

TRAINING MANUALS

Trevor Brown and Robert Agranoff (eds.). 1999. *Strategic Decision-Making for Economic Development*. Training manual prepared for the U.S. Agency for International Development, Ukraine mission.

Trevor Brown, Robert Agranoff, and Anatoliy Tkachuk (eds.). 1998. *Organizing and Managing Democratic Local Councils*. Training manual prepared for the U.S. Agency for International Development, Ukraine mission.

Robert Agranoff, Anatoliy Tkachuk, and Trevor Brown. 1998. *Handbook on Local Self-Government* (Kyiv, Ukraine: Parliamentary Development Project). Handbook prepared for the U.S. Agency for International Development, Ukraine mission.

BOOK REVIEWS

Adam Eckerd and Trevor Brown. 2011. "The Future of Public Administration Around the World: The Minnowbrook Perspective." *International Public Management Journal* 14(3):

Trevor Brown. 2009. "Government by Contract: Outsourcing and American Democracy." *Perspectives on Politics* 7: 961-962.

Trevor Brown. 2008. "Constitutions, Markets and Law: Recent Experiences in Transition Economies." *Canadian-American Slavic Studies* 41: 245-247.

Trevor Brown. 2005. "If You Build It: Business, Government and Ontario's Electronic Toll Highway." *International Public Management Journal* 8(3): 447-450.

Trevor Brown. 2004. "Ukrainian Political Economy: The First Ten Years." *Canadian-American Slavic Studies* 38: 474-475.

Trevor Brown. 2003. "Elections and Democratization in Ukraine." *Canadian-American Slavic Studies* 37: 473-475.

Trevor Brown. 2002. "The Political Analysis of Postcommunism: Understanding Postcommunist Ukraine." *Canadian-American Slavic Studies* 36: 493-495.

PROFESSIONAL PRESENTATIONS

Moderator, "Will the Middle East Democratize?" John Glenn School of Public Affairs Washington Policy Forum, April 2011, Washington, DC

Keynote Address, Central Ohio Organization of Public Purchasers Reverse Trade Fair, October 2009, Columbus, OH

"The Challenge of Contracting for Large Complex Projects," (with David Van Slyke) IBM Center for the Business of Government breakfast briefing, March 2009, Washington, DC, and John Glenn School of Public Affairs Washington Academic Internship Program seminar, July 2009, Washington, DC.

Testimony before the House Small Business Committee on the Small Business Administration's Contracting Programs, September 19, 2007, Washington, DC

"Partnership Opportunities with Civilian Universities for Reconstruction and Stabilization Knowledge and Training," Integrated Training and Education Workshop, U.S. Army Peace Keeping and Stability Operations Institute, September 2007, Carlisle Barracks, Pennsylvania

"Strategic Assessment of the Present State of Public Administration Education and Training in Ukraine and Prospects for Launching a Capacity Building Institution for Public Officials" (with Charles Wise), Eurasia Foundation and U.S. Agency for International Development, February 2007, Kyiv, Ukraine.

"Measuring Democratic Governance in Somaliland" (with Ahmed Diriye), Somaliland Policy and Reconstruction Institute Convention, September 2006, Crystal City, Virginia.

"Managing Contract Service Delivery", Ohio City/County Management Association Winter Conference, January 2006, Worthington, Ohio.

"Citizen Satisfaction with Refuse Collection in the Columbus Metropolitan Area" (with Nathaniel Vogt), American Public Works Association, June 2003, Dublin, Ohio

"Does Customer Service Matter in the Public Sector?" Department of City and Regional Planning, The Ohio State University, February 2003 and Center for Survey Research, The Ohio State University, May 2003.

“Local Autonomy and Local Government Financing in Ukraine,” Parliamentary Development Project Intergovernmental Relations Legislative Agenda Setting Conference, Kiev, Ukraine, November 2002.

“Report to the City of Columbus: 2002 Citizen Satisfaction Survey,” Mayor, Cabinet and Press, City of Columbus, October 2002.

“Distribution of Responsibilities across Levels of Government in Ukraine,” Parliamentary Development Project Intergovernmental Relations Legislative Agenda Setting Conference, Kiev, Ukraine, November 2000.

“Intergovernmental Oversight and Control in the United States,” Parliamentary Development Project Conference on Legislative Oversight of the Executive for Ukrainian Parliamentarians, Kyiv, Ukraine, June 1996.

SCHOLARLY PRESENTATIONS

“Public Private Partnerships”, Workshop on Public Private Partnerships, Department of Economic Policy, University of Barcelona, Spain, May 2011

“Managing the Risks of Contracting for Complex Products” (with Matt Potoski and David Van Slyke), Public Management Research Association meetings, October 2009, The Ohio State University, Columbus, Ohio, and Association of Public Policy Analysis and Management conference, November 2009, Washington, DC.

“Contracting for Complex Products” (with Matt Potoski and David Van Slyke), “State of Agents” Workshop, University of Wisconsin – Madison, July 2008, Department of Economic Policy, University of Barcelona, Spain, September 2008, and Department of Public Administration, Florida International University, Miami, March 2009.

“Contracting Requirements and Costs” (with Ben Boettcher), Department of Economic Policy, University of Barcelona, Spain, September 2008.

“Accountability Challenges in Public Sector Contracting for Complex Products” (with Matt Potoski and David Van Slyke), Symposium on Public Accountability, Kettering Foundation, Dayton, Ohio, May 2008.

Chair/discussant, “New Transitions in Belarus and Ukraine,” Midwest Slavic Conference, The Ohio State University, April 2008, Columbus, Ohio.

“Designing and Managing Complex Contracts,” Faculty Colloquium, Evans School of Public Affairs, University of Washington, February 2008, Seattle, Washington.

“Complex Contracting: Lessons in Contract Management from the Department of Homeland Security’s Secure Border Initiative” (with Matt Potoski and David Van Slyke), Public Management Research Association meetings, October 2007, University of Arizona,

Tucson, Arizona, and Association of Public Policy Analysis and Management conference, November 2007, Washington, DC.

“Learning from Experience and Managing the Transaction Costs of Internal and Contract Service Delivery” (with Matt Potoski and David Van Slyke), Association of Policy Analysis and Management, November 2006, University of Wisconsin, Madison, Wisconsin.

“Trust and Contract Completeness in the Public Sector” (with Matt Potoski and David Van Slyke), International Workshop on Local Government Reform: Privatization and Public-Private Collaboration, June 2006, University of Barcelona, Spain.

“Changing Modes of Service Delivery: Costs and Constraints” (with Matt Potoski and David Van Slyke), International Workshop on Local Government Reform: Privatization and Public-Private Collaboration, June 2006, University of Barcelona, Spain.

“Transaction Costs and the Changing Patterns of Local Service Delivery” (with Matt Potoski and David Van Slyke), Association of Policy Analysis and Management, November 2005, Washington, DC.

Chair, “Role/Financing of Nonprofits in Service Delivery”, Association of Policy Analysis and Management, November 2005, Washington, DC.

“Managing the Tools of Government: Contracting and Contract Management in the New Millennium,” (with Matt Potoski and David Van Slyke), National Public Management Research Conference, October 2005, University of Southern California, Los Angeles, California.

“Contracting for Management: Assessing the Management Capacity under Alternative Service Delivery Arrangements” (with Matt Potoski), Doctoral Colloquium, School of Public and Environmental Affairs, Indiana University, January 2005, Bloomington, Indiana and Association of Policy Analysis and Management, October 2004, Atlanta, Georgia.

“The Impact of Service Experience and Service Type on Citizen Satisfaction with Public Services”, Association of Policy Analysis and Management, October 2004, Atlanta, Georgia.

“Assessing the Management Costs of Delivering Services under Alternative Institutional Arrangements,” (with Matt Potoski), International Public Procurement meetings, October 2004, Ft. Lauderdale, Florida.

“Explaining Citizen Satisfaction with Public Services” (with Jennifer Evans-Cowley), Center for Urban and Regional Analysis, The Ohio State University, November 2003, Columbus, Ohio

“Management in the Public Service Market Place” (with Matt Potoski), 7th National Public Management Research Conference, October 2003, Washington, DC & Association of Public Policy Analysis and Management Meetings, November 2003, Washington, DC

“The Influence of Transaction Costs on Government Service Production Decisions,” (with Matt Potoski), 6th National Public Management Research Conference, Indiana University, October 2001.

“Managing Contract Performance: A Transaction Costs Approach,” Annual Meetings of the Association of Public Policy Analysis and Management, Washington, DC, November 2001.

“Measurement versus Management: How GPRA ‘Crowds Out’ Management in USAID,” Annual Meeting of the Association of Public Policy Analysis and Management, Seattle, WA, November 2000.

“Measuring Parliamentary Development: The Case of Ukraine’s National Parliament,” (with Vladimir Pigenko), Annual Meeting of Midwest Political Science Association, Chicago, IL, April 1999.

“Contracting Out by Local Governments in Transitioning Nations,” Annual Meeting of the Association of Public Policy Analysis and Management, Washington, DC, November 1999.

“When Governments Disagree: A Comparative Analysis of Conflict Resolution Mechanisms in Intergovernmental Relations in Three Nations,” (with Charles Wise), NIRA-NAPA International Conference on the Challenge of New Governance in the 21st Century: Achieving Effective Central-Local Relations, Tokyo, Japan, July 1998.

“Constitutional Courts and Legislative-Executive Relations,” Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1998.

“Democratization and the Separation of Powers in Ukraine,” (with Charles Wise), Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1997.

“Laying the Foundation for the Institutionalization of Democratic Parliaments in the Newly Independent States,” (with Charles Wise), Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1996.

HONORS AND AWARDS

John Glenn School of Public Affairs Outstanding Teacher of the Year, The Ohio State University, 2003, 2005, 2007, 2010

School of Public and Environmental Affairs Teaching Excellence Recognition Award, Indiana University, 2000

Honorable Mention, Best Manuscript Competition, International Public Procurement Conference, October 2004 (\$500).

FUNDING, GRANTS, AND FELLOWSHIPS

Co-Principal Investigator (with Charles Wise), USAID, Parliamentary Development Project II, 2003-2013 (\$11, 625,326)

Principal Investigator, Pew Center on the States, The Pew Center on the States Government Performance Project, July 2009 (\$44,870).

Co-Principal Investigator (with Matt Potoski and David Van Slyke), IBM Business of Government Research Award, February 2009 (\$20,000).

Co-Principal Investigator (with Matt Potoski and David Van Slyke), Department of the Navy Research Grant, January 2009 (\$109,881)

Co-Principal Investigator (with Matt Potoski and David Van Slyke), IBM Business of Government Research Award, February 2008 (\$20,000).

Co-Principal Investigator (with Debra Jasper, Betsy Hubbard & Rajiv Ramnath), Battelle Endowment for Technology & Human Affairs, March 2008 (\$56,285).

Principal Investigator, Center for Urban and Regional Analysis Research Grant, Ohio State University, May 2002 (\$28,854).

Principal Investigator, College of Social and Behavioral Sciences Seed Grant, Ohio State University, December 2001 (\$20,814).

Presidential Management Intern Finalist Status, 1999

Ford Foundation Pre-Dissertation Research Grant, 1997 (\$2500).

TEACHING

Doctoral

Democratic Transitions

Doctoral Colloquium

Organizational Theory

Public Management

Masters

Applied Strategic Management

Democracy Building in Ukraine Study Tour

Intergovernmental Systems Management

Managing Public Sector Organizations

Public Organizations and Management

Public Policy and Management Capstone II

Rebuilding Failed and Weak States

Strategy for Public Sector Organizations

Undergraduate

Democracy Building in Ukraine Study Tour
Introduction to Public Affairs
Rebuilding Failed and Weak States
Urban Problems and Solutions

REVIEWER

Editorial Board

Journal of Policy Analysis and Management, 2005-2006
Journal of Public Administration Research and Theory, 2007-present

Academic Journals – Manuscripts

American Political Science Review
Environment and Planning C
Governance
International Public Management Journal
Journal of Policy Analysis and Management
Journal of Public Administration Research and Theory
Local Government Studies
Nonprofit and Voluntary Sector Quarterly
Policy Studies Journal
Public Administration
Public Administration Review
Public Budgeting and Finance
Public Performance Management Review
Regulation & Governance
State and Local Government Review
Urban Affairs Review

Academic Books

Cambridge University Press
Georgetown University Press

PROFESSIONAL AFFILIATIONS AND SERVICE

American Society of Public Administration

Association for Public Policy Analysis and Management
Public and Nonprofit Management Program Committee, 2007 Conference
Vernon Prize Committee for Best Article in JPAM, 2008

American Political Science Association

National Institute of Governmental Purchasing

Public Management Research Association
Program Committee, 2007 Conference
Program Committee co-chair, 2009 Conference
Conference Site Coordinator, 2009 Conference
Site Selection Committee, 2011 Conference